

Existing Clients : Segment Weightings

Updated:

12/2/2008

Reason for update:

5% (3% for B. Smith) in SDS and DXD Bought, 50% of SLV and KRE sold for ETF Accounts, RYURX positions doubled for non-ETF accounts

Segment	Regular Equity	Equity with ETFs	Aggressive Equity w/ETFs	Balanced Max 60	Balanced Max 60 w/ETFs	Balanced Max 50 w/ETFs		Balanced Max 45		Balanced Max 20	
						Model	Actual	Model	Actual	Model	Actual
Long Equity											
Large Growth	9.6%	9.6%	6.3%	5.8%	5.8%	4.8%	2.3%	4.3%	6.4%	1.9%	1.6%
Large Blend	13.0%	13.3%	0.0%	7.8%	8.0%	6.7%	2.1%	5.9%	6.6%	2.6%	3.0%
Large Value	13.3%	13.2%	13.1%	8.0%	7.9%	6.6%	7.3%	6.0%	6.8%	2.7%	2.7%
Mid Value	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Mid Growth	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.4%
International MFs	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.4%	0.0%	0.0%	0.0%	0.0%
Gold	6.4%	5.5% *	5.4% *	3.8%	3.3% *	2.8%	2.7%	2.9%	2.9%	1.3%	1.2%
ETFs	0.0%	14.1%	7.7%	0.0%	8.5%	7.1%	6.5%	0.0%	0.0%	0.0%	0.0%
Invested Long Equity	42.3%	55.7%	32.5%	25.4%	33.4%	27.9%	23.3%	19.0%	22.7%	8.5%	11.0%
Cash % of Equity	57.7%	44.3%	67.5%	57.7%	44.3%	44.3%	53.4%	57.7%	49.6%	57.7%	45.1%
Short Equity											
Mutual Funds	24.5%	0.0%	0.0%	14.7%	0.0%	0.0%	0.0%	11.0%	11.6%	4.9%	5.8%
ETFs	0.0%	22.8%	13.6%	0.0%	13.7%	11.4%	9.4%	0.0%	0.0%	0.0%	0.0%
Total Short Equity	24.5%	22.8%	13.6%	14.7%	13.7%	11.4%	9.4%	11.0%	11.6%	4.9%	5.8%
as % of Long Equity*	57.9%	81.8%	83.6%	57.9%	81.8%	81.8%	80.4%	57.9%	50.9%	57.9%	52.7%
Fixed	0.0%	0.0%	0.0%	40.0%	40.0%	50.0%	48.6%	55.0%	55.1%	80.0%	76.4%
Cash - total	33.2%	21.5%	53.9%	19.9%	12.9%	10.7%	18.7%	14.9%	10.7%	6.6%	6.8%
ETFs - total	0.0%	42.4%	26.7%	0.0%	25.4%	21.2%	18.5%	0.0%	0.0%	0.0%	0.0%

* Gold ETF